

Ref. No.: CML/54/2024-25/NSE

Date: 09th October, 2024

To, The Manager - Listing Compliance National Stock Exchange of India Limited Exchange Plaza, Plot No. C-1, Block-G, Bandra Kurla Complex, Bandra (E), Mumbai - 400051

**Company Symbol: CMNL** 

Dear Sir/Madam,

Subject: Investor Presentation.

### Re: Intimation under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations 2015").

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the Investor Presentation on the overview of the financial position and business operations of the Company and details of GR Group of Industries for investors and public at large.

The abovementioned presentation is also available on the website of the company at www.cmlgrgroup.com.

We request to take the above information on your records and disseminate the same on your respective website.

Thanking You, Yours faithfully, For CHAMAN METALLICS LIMITED

Chetan Kumar Agrawal Managing Director DIN: <u>00748916</u>

- CIN : L27100MH2003PLC143049



# COMPANY VERVIEW

- More than 2 decades of experience in the Steel Industry
- Revenue from Operations ₹188.87 Crore, EBITDA of ₹20.47 Crore, PAT of ₹12.52 Crore in FY 2024.
- Under the management of GR Group of Industries, Raipur (C.G.) which operates in various segment of steel i.e., Sponge Iron, Ferro alloys, MS Ingots & re-rolled products.
- ISO Certifications
  - ISO 9001:2015 for Quality Management Systems
  - ISO 14001:2015 for Environmental Management Systems
  - ISO 45001:2018 for Occupational Health and Safety Management Systems







- **Incorporated as "Chaman Metallics Private Limited"** on November 10, 2003
- **Company was under the control of MSP Group from** 2006 to 2019.
- In 2019, the Company was acquired by us GR **Group of Industries Operating in steel business since** 1994.
- **Company currently manufactures Direct Reduced** Iron (i.e. sponge iron) which constitutes high metallic iron content. The by products are Dolochar, Iron Ore Fines & Dust.
- Manufacturing unit is based at Chandrapur, Maharashtra, spread across 63 acres of land.
- Aggregate Annual Installed Capacity of 72,000 MT (2 X 100 MTPD) for production of Sponge Iron.

## About the 👽 Company





## About GR Group

GR Group of Industries is a conglomerate of Companies that operate in various sectors of steel business viz. Sponge Iron (DRI), MS Ingots, High Carbon Rounds, Cast Iron, Structural Items, Power, Ferro alloys. Our group is well established and is currently in the mode of expanding operations.

- In 1994, established Rolling mill along with Induction Furnace known as M/s Ramesh Steel Industries by the group's visionary founder late Shri Ganpatrai Agarwal.
- In 2002, established our flagship G.R. Sponge and Power Limited.
- In 2006, acquired G.R. Minerals and Industries Private Limited.
- In 2014, acquired N.R. Sponge Private Limited.
- In 2019, acquired Chaman Metallics Limited.
- In 2021, G.R. Sponge And Power Limited commenced the production of Cast Iron, **Railway/SGCI Inserts and MS Ingots.**
- In 2021, acquired G.R. Krishna Ferro Alloys Private Limited.
- In 2023, merged G.R. Minerals, GR Ecotech and G.R. Mines and Minerals into G.R. **Sponge and Power Limited**
- In 2023, launched IPO of Chaman Metallics Limited, which was met with an overwhelming response, being subscribed a staggering 197 times.
- In 2024, established G.R. Integrated Steel Private Limited.

Private and Confidential





**MTPA** 

8 MW/Hr.

www.cmlargroup.com

**MTPA** 

e and Confidentia

GROUP Benchmark of quality

### Chaman **Metallics** Limited

G.R. Krishna Ferro Alloys **Private** Limited

Sponge Iron 72,000 MTPA

Silico Manganese 33,000 **MTPA** 

Power 18 MW/Hr.

## History &

### 2003

Incorporation of our Company as "Chaman Metallics Private Limited" under the Companies Act, 1956.

### 2008

Conversion of Company from Private Limited to Limited Company

i.e. "Chaman Metallics Private Limited" to Chaman **Metallics** Limited

### 2019

Acquisition of "Chaman Metallics Limited" by GR Group of Industries pursuant to share Purchase Agreement dated March 14, 2019



2005

Commencement of

Commercial Production at

Chandrapur Factory Unit

2019-20 Crossed Revenue of ₹50 Cr. 2007

2020-21 Crossed Revenue of ₹100 Cr. 2021-22 Crossed Revenue of ₹175 Cr. 2022-23 Crossed Revenue of ₹200 Cr.

2024

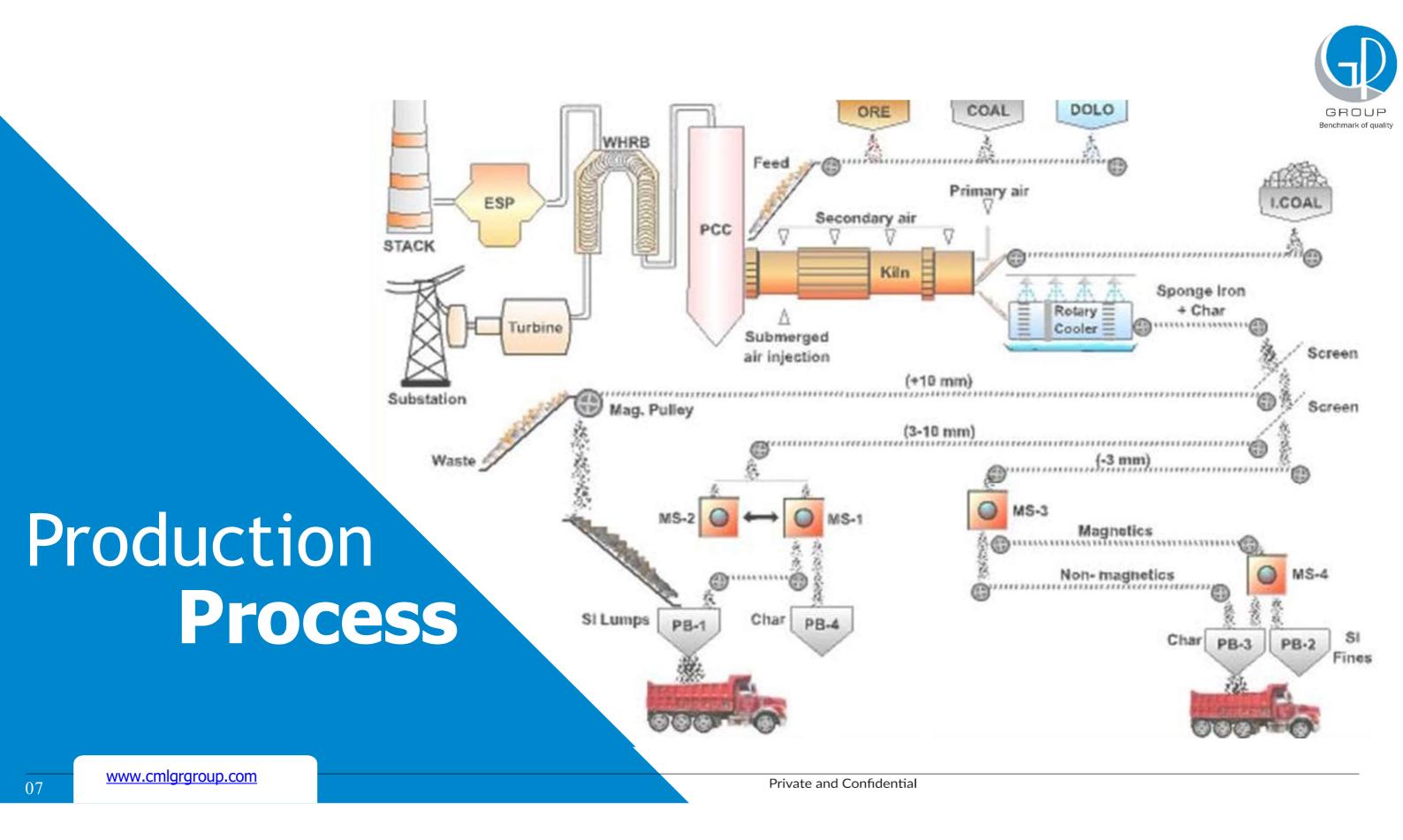
www.cmlgrgroup.com





Change in Registered office of the Company from Nagpur, Maharashtra to Chandrapur, Maharashtra.

Completed 20 Years since Incorporation



## Competitive

### Strategically located manufacturing unit

• Raw materials i.e. coal, iron ore and dolomite are abundant in the mines like those of WCL, located in close proximity of Chandrapur itself

### **Transforming into Integrated Steel Plant**

- Backward Integration: Installing a waste heat recovery boiler to reduce power costs and Co<sub>2</sub> emissions by utilizing waste heat gases from the steelmaking process.
- Forward Integration: Establishing a billet plant that utilizes in-house produced sponge iron, enhancing production efficiency and sustainability.

### Stringent quality control mechanism

- Extensive and stringent quality control mechanism at each stage of the manufacturing
- In-house testing laboratory equipped with precision equipments

Long standing relationship with our customers

- Products supplied to steel manufacturers in Maharashtra, Chhattisgarh and Madhya Pradesh
- High success rate of Customer retention



## Strengths

### Well Qualified and Experienced Management Team

- Experienced and qualified management team led by our Leaders- Mr. Ramesh Kumar Agrawal, Mr.
  Chetan Kumar Agrawal and Mr. Keshav Kumar Agrawal
- Adequate technical and commercial team having relevant industry experience



## Industry Outlook

- India is currently the 2<sup>nd</sup> • largest producer of crude steel in the World
- India is the largest producer of Sponge Iron & 2<sup>nd</sup> largest finished steel consumer in the world
- **Global sponge iron** production rose by 8.1% to 136.5 Mil. Ton, up from 126.2 Mil. Ton in 2022.
- India accounted for • nearly 70% of the global increase in production.

- Mil. Ton.



Steel demand is projected to increase 1.7% in 2024 reaching to 1,793.1 **Million Tons which** represents an increase of approximately 30.1 **Million Tons.** 

• India is expected to account for nearly 1/3<sup>rd</sup> of this growth, with its steel consumption forecasted to increase by 8.2% to 144.3

FDI 100% through the automatic route allowed for Steel Sector.





### Government Initiatives

- In Union Budget 2024-25, the government allocated ₹ 324 Crore to the Ministry of Steel.
- The Union Budget 2024-25 allocated ₹11,11,111 Crore for infrastructure, 3.4% of GDP. This investment is set to significantly benefit the steel industry through increased demand and growth.

**The National Steel Policy** 2017 envisaged 300 Mil. **Tons. of production** capacity by 2030-31 from 140 Million Tons in 2023.

- steel.

In October 2021, PLI Scheme was announced for specialty

FDI 100% through the automatic route allowed for Steel Sector.

In May, 2017, Domestically **Manufactured Iron and Steel Products (DMI&SP) Policy was** launched which mandates a preference for domestically manufactured iron and steel products in government procurement, now requiring 20%-50% value addition (up from the previous 15%-50%).



# Expanding Our Horizons

### **Continue to invest in manufacturing** capabilities

- Focus on capacity expansions, modernization of equipment & facilities.
- Environment Clearance, Consent to establish & Building Plan is approved for the Expansion

#### Proposed Expansion Plan Capacity Sponge Iron (Existing 72,000 TPA) 1,15,500 TPA M.S. Billets (Steel Melting Unit with LRF) 1,98,000 TPA Ferro Alloys / Cast Iron (Submerged Arc Furnace) 39.200 TPA Captive Power Plant - \*12 MW WHRB 30 MW\*

18 MW AFBC

### **Existing Facilities: A Foundation for Growth**

- Utilization of 35 acres of land at our existing facility to expand our operations
- Utilization of existing infrastructure (existing water and electricity facilities)
- Seamless Integration into New Facilities

### Continue to strengthen relationship with Customers

- Provide products that maximize returns
- Strive to increase share of business amongst existing customers & increase the customer base.



### **Total Capacity Post Expansion** 1,87,500 TPA 1,98,000 TPA 39,200 TPA

### **Expected date of Commencement of Operations** -**April**, 2025

30 MW\*

## Leadership

#### Ramesh Kumar Agrawal,

aged 63 years, Director, Chaman Metallics Limited

Chairman, GR Group of Industries Bachelor's of Commerce

42 Years of Experience in Steel Industry & Business

### **Chetan K. Agrawal,** aged 37 years,

Chairman & Managing Director Bachelor's degree in Industrial Engineering from University of Pune

More than 16 Years Experience in Business

ential





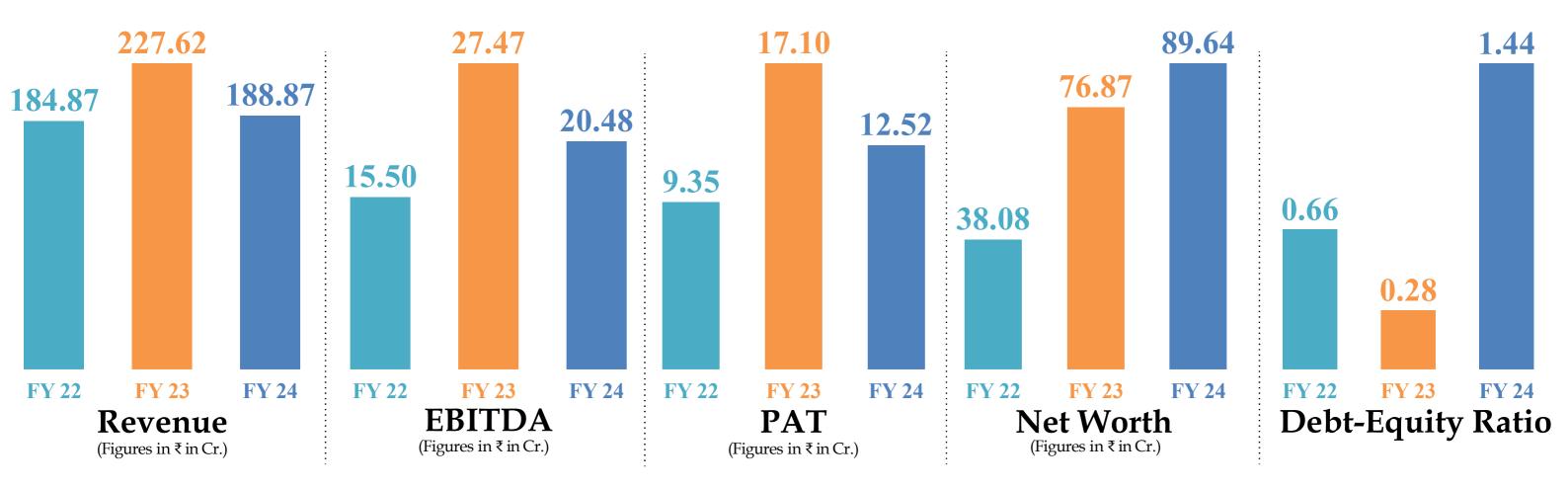
### Keshav K. Agrawal, aged 33 years,

Joint Managing Director & CFO

Chartered Accountant, Bachelor of Commerce

More than 13 Years Experience in Business

### **FINANCIAL** OVERVIEW



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#### DISCLAIMER

This presentation contains statements that could be "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating Chaman Metallics Limited future business developments and economic performance. While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance. We undertakes no obligation to publicly revise any forward looking statements to reflect future / likely events or circumstances. This presentation cannot be copied and disseminated in any manner. No person is authorized to give any information or to make any representation not contained in and not consistent with this presentation and, if given or made, such information or representation must not be relied upon as having been authorized by or on behalf of Chaman Metallics Limited

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